11:59
ready for tomorrow

STATE OF CALIFORNIA

SAFE · STANDARDIZED AI ADOPTION

From pilot to production, safely.

Your programs already use AI: Claude through the statewide agreement, Copilot, Poppy and tools staff built themselves. 11:59 gives every program one standard, with identity, permissions and an audit trail, and takes the best of what staff build into production, with ITSD governing it.

300+ projects for the State of California · 23+ years of delivery for California departments

Standardized AI Adoption gives your department one way to build, govern and run AI: an executive roadmap, a Center of Excellence ITSD governs from, a **company brain** every agent answers from, **rescue engineers** who take the best staff-built pilots to production, and **forward deployed specialists** who move program after program onto governed agents. Once agents are live, **11:59 Operate** runs them.

THE PROBLEM

Two ways AI adoption stalls in a department

LICENSES FOR EVERYONE	LOCKED DOWN UNTIL POLICY IS DONE
Tools built in every program that nobody owns or can see	Programs build anyway, outside the controls, because the work doesn't wait
Pilots stop when the one person who built them moves on	Nothing ships while the policy is drafted
Risk ITSD can't see	Work that goes around ITSD

HOW IT FITS TOGETHER

The operating model

Executive team and program leaders
Set the roadmap and the outcome each program must deliver; re-rank after every cycle

AI Center of Excellence, governed by ITSD
Governance and risk framework · approved tools and patterns · data and security rules · a registry of what's running

Company brain
Policies, procedures and records in one governed knowledge graph; every agent answers from the same source

Rescue engineers
Take what staff already built from pilot to production

Forward deployed specialists
Move program after program onto governed agents

Enablement
Train staff to build small agents safely, inside the approved patterns

Your existing tools: Claude through SITeS, Copilot, Poppy, your cloud, on open-weight or closed models

11:59 Operate runs what's live

PILOT TO PRODUCTION

How a pilot earns production

Pilot → Assisted → In production

Every agent starts as a human-led pilot. It moves to assisted, then into production, only after a security review and its owner's sign-off. Rescue engineers do this for the best of what staff already built; forward deployed specialists do it for new agents.

HOW IT RUNS

From kickoff to running it yourselves

1
Set direction
Roadmap with leadership; Center of Excellence chartered with ITSD; inventory of what staff have built.

2
First program
Specialists move the first program onto governed agents; rescue engineers take the most valuable staff-built pilots to production.

3
Scale
More programs, staff training and a steering review after each cycle.

4
Hand over
ITSD runs the Center of Excellence; 11:59 Operate runs the agents.

Program length is set during scoping, based on how many programs you want to move.

BUYING

How you buy it

	WHAT IT IS	HOW IT'S PRICED
AI Rapid Scan	The AI already running, what staff have built, the governance gaps and the first pilot to take to production	Fixed fee, scoped and quoted before we start
Standardized AI Adoption	The full program, contracted as a Managed AI Center of Excellence SOW	Flat monthly fee for the program term
Additional specialist team	A second team to move two programs in parallel	Flat monthly add-on
11:59 Operate	We run the agents the program built, or step down to advisory	Monthly, lower as scope transfers to you

WHY 11:59

Built with a California department

- **Built with a client, not in a workshop.** The model comes from an enterprise AI enablement engagement with a California state department.
- **Oversight without the gate.** ITSD governs AI without becoming the bottleneck.
- **Governed like government.** 23+ years of State of California work; AWS Advanced Tier Partner with the AWS Generative AI Competency.
- **It transfers.** The roadmap, Center of Excellence, patterns and trained staff are yours.

> *Every program building AI, under one standard your auditors can see.*

Next step: an AI Rapid Scan focused on governance

With your executive sponsor and ITSD lead, we inventory what staff have built, pick the first pilot to take to production, sketch the Center of Excellence charter and choose the first two programs. Scoped to the effort and quoted before we start.

Contract through **CMAS 3-24-01-1044** or the **TDDC MSA #5-22-70-25-189** as a SOW under an existing agreement.
11:59 software is also available through the **California Software Licensing Program (SLP)**.

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