11:59
ready for tomorrow

COMMERCIAL

PAYS FOR ITSELF · REDUCE YOUR SAAS COSTS

Grow without the seat count growing.

Headcount is flat and the software bill isn't. Renewal season is coming, and your platforms now sell AI agents metered by the conversation, action or credit, inside the estate you're trying to control.

Trusted by **TaxAudit, Horrocks, Battelle Energy Alliance, Navy Mutual Aid Association** and **Allmoxy** · **89+ NPS, measured every year**

Reduce Your SaaS Costs starts with a **License Posture report** on the platform with your biggest renewal: every seat marked keep, downgrade, convert or retire. Then the **Agent Foundation**, a governed agent layer in your own cloud, gives new work a place to go that doesn't add a seat, and **11:59 Operate** runs it so your IT team doesn't take on a platform.

STEP ONE

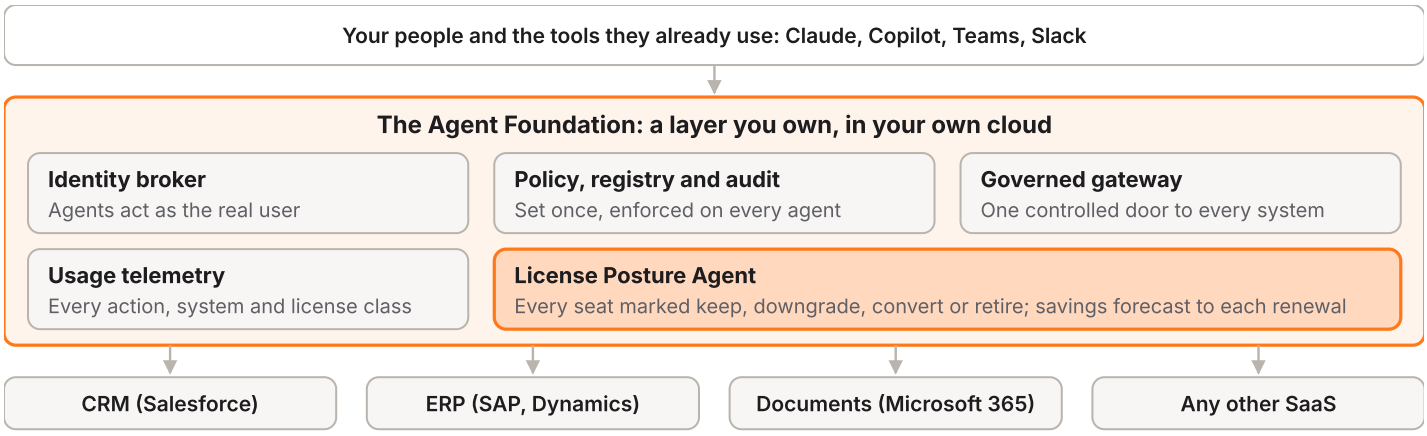
The License Posture report

WHAT THE REPORT READS	WHAT IT PRODUCES
Entitlements: what you bought, by tier and renewal date	Every seat marked keep, downgrade, convert or retire, with dollar impact
Actual usage: logins, features, API calls, per user	A three-year forecast: status quo vs. drawdown vs. migration
Contract terms: license definitions, indirect access	A compliance check, so nothing you retire creates audit exposure

People make the decisions: a licensing specialist confirms each contract clause, your business owner approves every retirement, and your team runs the negotiation with our help.

STEP TWO

Own the agent layer instead of renting it



Systems of record keep the data. They stop owning the work, and the seats come down at renewal.

Unlike the vendor's metered AI: a flat fee, one layer across every platform, and you keep it if you stop paying.

BUYING

Start with the report, then the layer

	WHAT IT IS	WHAT YOU GET
License Posture report	Entitlements, usage and contract terms for one SaaS estate. Fixed fee, scoped to the estate.	Every seat marked, with evidence, and a three-year forecast before any platform decision
Foundation Sprint	The Agent Foundation in your cloud, connected to two systems, one workflow moved. Fixed fee.	A layer you own, one workflow in production, the posture agent running
11:59 Operate	We run the layer and add workflows from a fixed-fee menu. Monthly, annual term.	A predictable line item and a running savings forecast
License Drawdown	Before each renewal: validate findings, review contract terms, build your negotiating position. Fixed fee.	Seats retired or re-tiered at renewal, with the evidence to defend it

WHY 11:59

On your side of the renewal

- **Independent.** No vendor partnership that depends on your seat count staying where it is.
- **Built, not theorized.** The Agent Foundation is the governed control plane and audit trail we already run for clients.
- **Proven partner.** AWS Advanced Tier Partner with the AWS Generative AI Competency, and 23+ years of delivery.
- **We run it. You own it.** The platform, the reports and the forecast are yours.

> *Operating leverage you own, and a renewal where you hold the numbers and the alternative.*

Next step: a License Posture report

Start with the platform that has your biggest renewal, or with an AI Rapid Scan if licensing is one of several questions. Both are scoped to the effort and quoted before we start.

Fixed scope and fee, quoted before you start. 11:59 services are also listed on **AWS Marketplace**, and AWS funding programs may offset part of the cost.

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